

Capital Partners, Inc.

Portfolio Company Add-On Summary



Weaver Leather Seeks Add-On Acquisitions

Weaver Leather, www.weaverleather.com, is a portfolio investment company of Capital Partners. Weaver Leather holds the leading brand and market share in the western equine tack market and is experiencing rapid growth in the livestock show product industry. Weaver seeks to leverage its sales channel strength through add-on acquisitions.

Weaver Sales Channels Include:

- Independent tack retailers
- Independent feed and farm supply retailers
- Farmstore chains
- Equine mail order catalogs
- Equine internet retailers

Weaver seeks to acquire businesses with the following characteristics:

- Selling through Weaver's core distribution channels
- All types of products (equine, livestock or unrelated)
- Sales of \$1 million and greater
- Solid brand identity with existing shelf space
- Quality construction and differentiated function
- Steady demand (not seasonal, fashion, or novelty based)
- Or, new, innovative and high-margin Equine/Livestock high product lines with limited distribution